

ADVISER PROFILE

Information about your Lifespan Adviser

This Adviser Profile is issued by Lifespan Financial Planning Pty Ltd (Lifespan), which holds Australian Financial Service Licence number 229892. This Adviser Profile forms part of the Lifespan Financial Services Guide (FSG) dated 1 July 2021. These documents should be read together. This document contains information regarding the Adviser listed below and is designed to help you to make an informed decision about the financial advice provided to you by the Adviser.

Lifespan has authorised its authorised representatives to provide this document to you.

Meezan Pure Wealth Pty Ltd	Head Office: Level 20, Tower 2, 201 Sussex	
is a Corporate Authorised Representative	Street, Sydney, NSW 2000	
(ASIC No. 1283123) of Lifespan Financial Planning	Bankstown: Suite-104, 8 French Avenue,	
Pty Ltd (AFSL: 229892)	Bankstown, NSW 2200	
	Tel: 1300 141 145	
Rokibul Islam is an Authorised Representative	Mobile: 0425 338 296	
(ASIC No.468975) of Lifespan Financial Planning Pty	Email: rokibul@meezanwealth.com.au	
Ltd (AFSL: 229892).		

# **Your Adviser**

Rokibul Islam is a Financial Adviser, an Authorised Representative of Lifespan Financial Planning Pty Ltd (Lifespan) and an employee/director of Meezan Pure Wealth, a Corporate Authorised Representative of Lifespan Financial Planning Pty Ltd.

### Your Adviser's Authorisations

Rokibul is authorised to provide advice in relation to the following financial products:

- Deposit and Payment Products
- Government Debentures, Stocks or Bonds
- Life Products
- Managed Investment Schemes
- Retirement Savings Account Products
- Securities
- Superannuation

Rokibul is registered with the Tax Practitioners Board.

This means that Rokibul can assist you in meeting your financial planning needs and objectives in these areas, which include personal insurances, saving and investment as well as superannuation, retirement planning strategies and tax (financial) advice.

## Your Adviser's Experience

Rokibul completed his higher secondary schooling in 2001 and then commenced a Bachelor of Business

(Accounting) at Central Queensland University. He has also completed Diploma of Financial Services (Financial Planning), Self-managed super funds and ASX Accredited listed product (Direct Equities) Adviser Program. He is currently completing his Advanced Diploma in Financial Planning.

Rokibul have been involved in the financial services industry since 2008. His passion is to provide comprehensive advice to individuals and families. Rokibul specialise in wealth creation through direct equities, managed investments, superannuation, and selfmanaged super funds.

### **Cost of Advisory Services**

An initial meeting to discuss your financial circumstances is free of charge. At this meeting Rokibul will establish how he can assist you and gather the information required to prepare a financial plan.

Rokibul will discuss the fee basis with you and agree on the method of charging prior to proceeding. As a guide Rokibul' s advice fees are \$250 per hour including GST.

Payment will be either by way of a fee based on the funds under advice or from the brokerage paid by the product issuers, or as per invoiced. A fee for portfolio preparation or, if investment recommendations are not implemented, may also be charged. Ongoing advice that includes portfolio reviews may be charged on a percentage fee

1 July 2021

basis which varies according to the portfolio amount, complexity and structure, or as a fixed dollar amount as agreed between you and your adviser.

The basis for the fee for the SoA will be agreed upon with you before any advice is provided or costs incurred. All other fees are fully disclosed in the Statement of Advice and Product Disclosure Statement prior to any charges being incurred.

Preparation of Statement of Advice	\$385 to
(SoA) (depending on complexity)	\$2,750
Investment Portfolio Establishment	
*subject to minimum charge of \$300	1.0%-1.5%
Annual Portfolio Management &	
Review	
Annual Review Service	1.0%
*subject to minimum charge of \$300	
Ongoing Monitoring and Review	
Insurance	
Upfront commission	Up to 66%*
Ongoing commission	Up to 33%*
*% based on amount of premium and	
is paid by the insurance provider	

## All fees include 10% GST.

All fees are payable to Lifespan. Lifespan retains 12.5% and pays Meezan Pure Wealth Pty Ltd 87.5%. Rokibul is a director/shareholder of Meezan Pure Wealth Pty Ltd is entitled to a Director's drawing and/or dividend if and when paid.

### Example for Investment Products

If you receive advice regarding an investment of \$100,000, the SoA fee could be \$500, of which \$62.5 is retained by Lifespan, \$437.5 is paid to Meezan pure wealth Pty Ltd. If you invest \$100,000 the establishment fee will be \$1,000, of which \$125 is retained by Lifespan, \$875 is paid to Meezan Pure Wealth Pty Ltd. If you maintained the investment and assuming the balance of the investment remains at \$100,000, the annual portfolio management & review fee will be \$1000 per annum, of which \$125 is retained by Lifespan, \$875 is paid Meezan Pure Wealth.

### **Example for Risk Products**

If you receive advice regarding insurance, the SoA fee could be \$350 of which \$43.75 is retained by Lifespan, \$306.25 is paid to Meezan Pure Wealth Pty Ltd. Should you proceed with the advice, then the SoA fee will be waived. However, if the policy is cancelled in the first two years ('responsibility period') you will be liable for the portion of the commission clawed back.

If you take out a life insurance policy with an annual premium of \$1,500, assuming the highest commission for the Upfront Option is selected at 66%, the upfront payment to Lifespan would be \$990, of which \$123.75 is

retained by Lifespan, \$866.25 is paid Meezan Pure Wealth Pty Ltd. The maximum ongoing commission for the Upfront Option is currently 22% per annum which could result in a payment of \$330 per annum for as long as the policy remains in force, of which \$41.25 is retained by Lifespan, \$288.75 is paid Meezan Pure Wealth Pty Ltd. Where a level commission option is selected, it could be as much as 33%, or \$495, of which \$61.87 is retained by Lifespan, \$433.13 is paid to Meezan Pure Wealth Pty Ltd

This commission has what is called a 'responsibility period' imposed by the risk product issuer. This means that if the policy is cancelled within the first 1-2 years of inception commission is returned to the product issuer by Lifespan.

# **Referral Fees**

Meezan Pure Wealth Pty Ltd may pay the person who referred you to us a fee or commission in relation to that referral. If the referrer receives a fee or commission, we will tell you in the Statement of Advice who will receive that fee or commission and the amount they will receive.